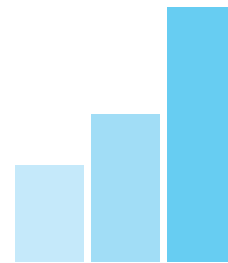


BUSINESS SUCCESS



RENOMIA GROUP

JANUARY – MARCH 2018

Dear colleagues,

we congratulate you on the excellent results in acquiring new clients during the first quarter of 2018. We are delighted to share with you our successes in the area of the business development in our Quarterly called Business Success. All of us know that new clients and the stories behind winning them are always interesting, inspiring and thus worth to share.

In this first issue we communicate you how the individual countries performed in terms of new business (locally won) during the first quarter and introduce you the most interesting new clients

mentioning their field of business, size based on RENOMIA segmentation and the country where it was acquired.

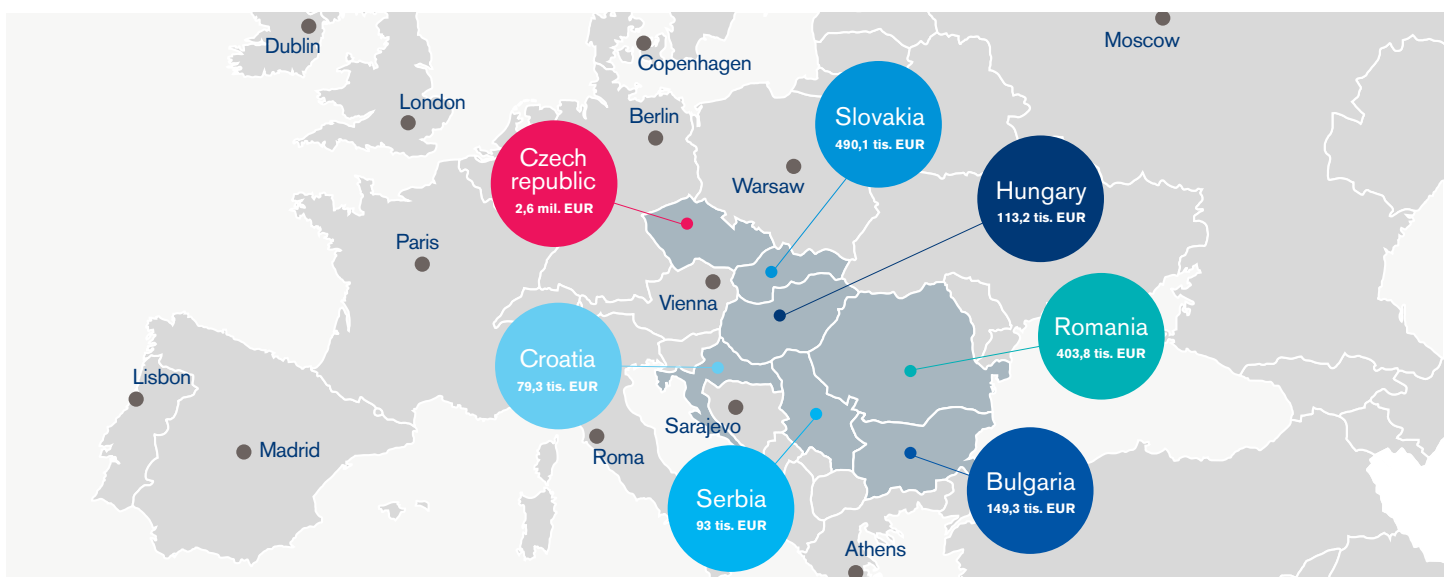
In the second quarter newsletter you can look forward to a short article or interview about a selected business success. So if you have such a story, please, share it with us and we will publish it ☺.

Thank you for your cooperation in getting new clients and fingers crossed for the next period.

Klára Kodua
International Operations Director

Miroslav Holub
Business Development Director

BUSINESS DEVELOPMENT RESULTS FOR 1Q 2018



SELECTED CLIENTS WON LOCALLY DURING 1Q 2018

COMPANY NAME	SIZE OF BUSINESS	FIELD OF BUSINESS	COUNTRY
Agrocetin	Major Business	Agriculture	Croatia
ANEXT, s.r.o.	Major Business	IT services	Slovakia
Asociatia de dezvoltare	Major Business	Public entity responsible for regional development and investments	Romania
BIEM AD	Major Business	Trade with wepaons and ammunitions	Bulgaria
Bioway s.r.o.	TOP Business	Transportation and logistics	Slovakia
Bulgarian Pharmaceutical Union	Major Business	Affinity programme PI & GTPL	Bulgaria
Crowe Horwath	Major Business	IT and accounting advisor	Hungary
EDYMAX SE	Major Business	Personal services	Slovakia
EFRONT DOO	Major Business	IT company	Serbia
Eurocamion Kft	Major Business	Transportation	Hungary
HBO	Major Business	TV & film	Croatia
Jiří Žabka - Level	TOP Business	Transportation	Czech Republic
KRIVAJA DOO	Major Business	Agriculture	Serbia
Metalika - AB EOOD	Major Business	Trade with wepaons and ammunitions	Bulgaria
Praha Vaccines a.s.	TOP Business	Pharmaceutical industry	Czech Republic
Stavební stroje a doprava, s.r.o.	TOP Business	Construction	Czech Republic
Terravia	Major Business	Transportation	Romania

TOP Business – premium more than 100 tis. EUR, Major Business – premium 20 tis. – 100 tis. EUR

